

PUBLIC INVITATION FOR PARTICIPATION IN PUBLIC AUCTIONS

23 Terazije St., 11000 Belgrade, Serbia and Montenegro

tel: 011/3020-804, 011/3020-803 fax:
011/3020-881

Basic information about auction sale

The Privatization Agency, within the framework of joint offer, offers 70,00% of socially-owned capital of the enterprise to be privatized, which is 47,68% of the total capital and 100,00% of the share of the Development Fund RS, BELGRADE, which is 31,88% of the total capital. It is offered in total 79,56% of the capital of the enterprise to be privatized. The share of the Development Fund RS, BELGRADE in the capital of the enterprise is on sale according to the authority given to the Privatization Agency.

Those who are interested can buy auction documentation at the price of 25,000 dinars, after the invoice is received from the Privatization Agency. VAT has not been included in the price. The purchase of the auction documentation is obligatory, and on its receipt one is to sign the Agreement on Keeping the Confidential Information. After the payment evidence is submitted, the auction documentation can be collected at the following address:
The Privatization Agency, Belgrade, 23 Terazije St., 9:00 - 17:00, from 11.03.2005. to 05.04.2005.

**CLOSING DATE FOR APPLYING IS 06.04.2005.
UNTIL 17:00**

Filled application form which is a part of the auction documentation, with signed draft of sales contract and deposit payment evidence, is to be submitted in closed envelope with inscription: "THE APPLICATION FOR PARTICIPATION IN PUBLIC AUCTION 140405, the Privatization Agency, Belgrade, 23 Terazije St."

IF THERE IS THE NAME OF ENTERPRISE TO BE PRIVATIZED ON THE ENVELOPE, OR FULL AUCTION CODE, THE APPLICATION CAN BE REJECTED.

**THE AUCTION IS GOING TO TAKE PLACE
ON: 14.04.2005.**

at the address: **The Privatization Agency, Belgrade, 23 Terazije St., 2nd floor, Large Hall at 11:00.** The registration of the auction participants is going to take place at the same address on:
14.04.2005. 09:00 – 10:50.

Means of payment for a part of socially-owned capital on sale within the framework of the joint offer (31,88%) can be in domestic currency, foreign convertible currency, bonds based on the outstanding foreign exchange saving which is to become due not later than the capital selling day (14.04.2005.) issued to physical persons who are citizens of the Republic of Serbia. If the participant applies only for the second bidding, the means of payment can be even the bonds based on the outstanding foreign exchange

saving which are not to be due until the capital selling day (14.04.2005.) issued to physical persons who are citizens of the Republic of Serbia.

Means of payment in the share percentage of the Development Fund RS, BELGRADE (31,88%) in total capital of the enterprise to be privatized can be ONLY in domestic currency and foreign convertible currency, but a part of sales price (achieved auction selling price) is to be paid IN FULL commensurate with the share of the holding in the enterprise to be privatized, regardless of whether the participant has applied for the first or the second bidding.

In case that the first-class bank guarantee is submitted as the means of payment for the deposit, it has to be payable within the period of 48 hours after the declaration of a buyer at the auction. The participation deposit is to be returned 15 days after the public auction is held.

The Privatization Agency keeps the right to change the day of the auction and the closing date for

applying as well as to inform the interested, until the auction day at the latest.

Enterprise to be privatized will be visited, after the Agreement on Keeping the Confidential Information is signed, from 11.03.2005 to 05.04.2005, at the

previously established time by the Privatization Agency, tel: 011/3020-804;011/3020-803 or fax: 011/3020-881.

* *Total evaluation of the capital to be privatized, expressed in EURO, has been calculated in accordance with the official rate on 01.03.2005.*

** *Total business income and expense, expressed in EURO, have been calculated in accordance with average annual real rates.*

Short description of PUBLIC AUCTION PROCEDURE

Capital sale by public auction is carried out by Auction Commission established by the Privatization Agency. The Commission monitors auction sale, registers auction participants, announces auction unsuccessful, signs the minute and does other important jobs for auction process according to the law. The conditions for auction implementation are fulfilled if at least one person is given the auction participant status, if he is personally present or through his official accredited representative. At time ordered for the start of PUBLIC AUCTION, auctioneer will open the first bidding where the means of payment can be in cash or due bonds. If there are many persons at the first bidding, the auctioneer announces initial price as well as each further increase. In case that none of the interested buyers react after the third call for accepting newly

established price, the auctioneer, by hammering, declares the auction finished. Selling price becomes the highest offered value, and the participant who has been the first to offer the highest price is declared a buyer. If after the announcement of the initial price nobody is interested even after the third call, the auctioneer declares the first bidding unsuccessful and immediately opens the second bidding where even immature bonds can be the means of payment. Those who have applied for the second bidding can participate in it, as well as the participants in the first bidding if it has been declared unsuccessful. If there are many participants in the second bidding the auctioneer announces initial price as well as each further increase. If none of the interested buyers react after the third call for accepting newly established price, the auctioneer, by hammering, declares the

auction finished. Selling price becomes the highest offered value, and the participant who has been the first to offer the highest price is declared a buyer. If after the announcement of the initial price nobody is interested even after the third call, the auction is declared unsuccessful, and the participants lose the right to be brought back the deposit. If only one person who has been given auction participant status attends the second bidding, that person is called three times to accept initial price. If he accepts the initial price, he is declared a buyer, and the initial price becomes selling price. If the participant doesn't accept the initial price, the auction is declared unsuccessful, and he loses the right to be returned the deposit.

1) Basic data on the enterprise to be privatized: Enterprise with limited liability for production and trade of tools ZASTAVA ALATI, KRAGUJEVAC

Auction code: 140405-1360

Official Registration Number: **06979408**

Field of work: **Production of tools**

Total estimated value of the capital to be privatized: **713.337.000 Din** or 8.859.185 *EUR which is 79,564 % of the total capital of the economic entity.

Deposit for participation in the auction: **85.600.000 Din** or **1.063.097 *EUR**

Initial auction price: 171.201.000 Din

Minimum investment in the enterprise to be privatized: 246.077.000 Din

The most important assets of the enterprise

A) Buildings – the most important facilities (m²):

1. Production hall with annex A (5853) 2. Administrative building annex BP + 1 (3459) 3. Hall 1 (877) 4. Hall 2 (836) 5. Old annex AP +2 (688)

B) The most important equipment:

1) CNC milling machine (Mikron VCP 1350) 2) Grinder (Elb Mickro Cut AC) 3) Grinder for flat grinding 4) Erosimat with wire (Fanic Robocut) 5) Portal crane

C) Land (m²): Construction land: (27739 – state owned)

Statement of income and expense per year:

2002

2003

Shown in:	Din	**EUR	Din	**EUR
Total business income	328.500.000	5.442.797	307.416.000	4.725.333
Total business expense	297.463.000	4.928.556	319.978.000	4.918.425

The most important products/services: 1) Tools for dragging (internal and external) 2) Tools for shaping (pressing, casting, smith's work, glazing) 3) Other tools (milling device, knives, reamers, tools for serration, control tools)

Total number of employees: 390; **employees with university qualifications:** 38