

## PUBLIC ANNOUNCEMENT for participation in the public auction

### Information about PUBLIC AUCTION:

The price for the auction documentation for each enterprise is **30.000** din, which should be paid after receiving invoice from the Privatization Agency.

Purchase of auction documentation is obligatory for those wishing to participate in the auction. After presenting evidence of payment and signing a Confidentiality Agreement, the auction documentation can be collected on business days from 10:00 to 17:00 from 15.01.2004. until 04.03.2004 from: The Privatization Agency, Terazije 23/V, room number 511

**Deadline for submitting of applications is 05.03.2004. till 17.00.** Completed application forms for participation in the auction, which are included in the auction documentation, together with signed sale and purchase agreement and evidence of payment of the deposit are submitted in envelope clearly marked on the outside:

**" APPLICATION FOR PARTICIPATION ON PUBLIC AUCTION 150304"** Privatization Agency, Auction Center, Terazije 23/V, 11000 Beograd. APPLICATIONS THAT SHOW THE NAME OF THE COMPANY TO BE PRIVATIZED OR THE FULL AUCTION SALE CODE ON THE OUTSIDE OF THE ENVELOPE MAY BE REJECTED.

The auction will take place on **15.03.2004.** at: The Privatization Agency of the Republic of Serbia, Terazije 23/II, Beograd at 11:00 a.m. Registration of the participants will take place on **15.03.2004.** at the same address from 09.00 until 10.50. **Means of payment:** domestic currency, foreign convertible currency, bonds issued to individuals who are the citizens of the Republic of Serbia, against unpaid household foreign exchange savings with maturity not longer then capital sale day (15.03.2004). If a participant applies only for second auction payment can be made with bonds issued to individuals who are the citizens of the

Republic of Serbia, against unpaid household foreign exchange savings regardless of maturity date.

If participant applies only for second auction, deposit can be paid with bonds issued to individuals who are the citizens of the Republic of Serbia, against unpaid household foreign exchange savings with maturity not longer then capital sale day (15.03.2004). Deposit for participation at the public auction will be returned 15 days after the auction.

The Agency holds the right to change the auction or deadline date for applications if need occurs and informs interested parties. Site visits may be arranged with the Privatization Agency after signing the Confidentiality Agreement (Phone number: + 381 (11) 3020-804; 011/3020-803 Fax: +381 (11) 3020-881. Visits may take place from 15.01.2004. until 04.03.2004.

\* Total estimated value of capital being privatized and expressed in EURO has been calculated using the official exchange rate as at 14.01.2004.

\*\* Total operating revenues and expenditures for 2000. and 2001. and expressed in EURO have been calculated using the average real exchange rate for the two years respectively (2000. and 2001.).

### Short description of the public auction procedure:

Sale of capital by Public Auction is performed by the Auctioneer. The Auctioneer is chosen by the Privatization Agency. Supervision of the Auction, registration of the participants, declaring of the unsuccessful auction, signing of the auction minutes is done by the Commission which is also involved in other activities concerning the auction in accordance with the law. Conditions for starting of public auction are fulfilled if at least one person has acquired the status of participant and if this person or his/hers duly authorized representative are present. The Auctioneer will open the first auction at the time settled for its opening where means of payment can be cash and matured foreign exchange household saving bonds. If on the first auction more than one bidder participates, the auctioneer announces the

starting price and each following increase. If after invitations for acceptance of new announced price no bidder raise his/her hand, the auctioneer announces the end of the auction with the hit of the hammer. The sale price will be the highest offered price and the winner will be the bidder who accepted it. If after the third announcement of the starting price no interest is shown, the auctioneer declares first auction unsuccessful with the hit of the hammer and starts second bidding where means of payment can be in foreign exchange household savings bonds of any maturity. Participants will be bidders applied for the second auction and from the previous auction if it was unsuccessful. If on the second auction more than one bidder participates, the auctioneer announces starting price and each following increase. If after third

announcement no interest is shown, auctioneer announces the end of the auction with the hit of the hammer. The sale price will be the highest offered price and winner will be the bidder who accepted it. If after the third announcement for acceptance of new starting price there were no interested bidders, the auction is declared unsuccessful and participant forfeit their deposits. When on the second auction only one bidder participates, he is invited to accept starting price for three times. If he accepts starting price he is declared a buyer where starting price is sale price. If he refuses the starting price, the auction is declared unsuccessful and he forfeits his deposit.

**1) Basic data on enterprise to be privatized: Joint stock enterprise « STOTEKS », NOVI SAD**

<b>Auction sale code: 150304- 066</b>		Total estimated value of the capital sale : 385.400.000 Din or *5.633.000 EUR	
Core activity: Wholesale trade in seeds and food		That is 63.434 % of the total capital of the enterprise.	
Most important assets of the enterprise:		Deposit for participation in the auction is: 46.248.000 Din or 675.960 EUR	
<b>A) Buildings – (m<sup>2</sup>):</b> 1. Business building “Elan” (4 10), 2. Restaurant “Tri sesira” – Celarevo (250), 3. Department store “Mitrovčanka (2570), 4. Object II, Primorska 84 (20400), 5. Object III, Primorska 84 (5968), 6. Department store, J. Ducica 9 (2460)		<b>B) Equipment:</b> es 4 pieces (VW Golf, Renault), 3) Computers 4 pieces (Server P 433), 4) Photocopying machine (Cannon)	
<b>C) Land (m<sup>2</sup>):</b> Land for development: ( 70926 ) , Agricultural land: ( 0 )			
<b>Financial information for year:</b>		<b>2001.</b>	<b>2002.</b>
Shown in:	Din	**EURO	Din
Total operating revenues	84.412.000	1.418.737	73.953.000
Total operating expenditures	86.958.000	1.461.528	84.269.000
<b>D) Most important products/services:</b> 1) Retail and wholesale trade in seeds and food			
<b>Number of employees:</b> 280 ; of which with University degree: 4			

**2) Basic data on enterprise to be privatized: Joint stock enterprise for manufacture of bolts, wire products, tools and machines « PETAR DRAPSIN » , NOVI SAD**

<b>Auction sale code: 150304- 067</b>		Total estimated value of the capital sale : 265.496.000 Din or *3.880.484 EUR	
Core activity: Manufacture of connecting elements and chains		That is 67.165 % of the total capital of the enterprise.	
Most important assets of the enterprise:		Deposit for participation in the auction is: 31.860.000 Din or 465.658 EUR	
<b>A) Buildings – (m<sup>2</sup>):</b> 1) Manufacture hall P I (2285), 2. Manufacture hall P I II (2285), 3. Cement shelter (560), 5. Plant building P I – restaurant (711), 6. Plant building P II (1952)		<b>B) Equipment:</b> 1) Pressing automatic machines (SP O 1), 2) Automatic machine for manufacture of bolts (SP 27), 3) Weaving looms (UDWZ- 063), 4) Pressing automatic machines (SP 150), 5) Automatic machine for rolling of coils (P1), 6) Guttering automatic machine (Fk- D1), 7) Automatic presses (K-50), 8) Mono static presses (300-24), 9) Milling machines (MAHO), 10) Furnace (DEGUSSE), 11) Furnace for thermal processing (DEGUSSE)	
<b>C) Land (m<sup>2</sup>):</b> Land for development: ( 0 ) , Agricultural land: ( 0 )			
<b>Financial information for year:</b>		<b>2000.</b>	<b>2001.</b>
Shown in:	Din	**EURO	Din
Total operating revenues	178.507.000	3.000.218	203.337.000
Total operating expenditures	184.182.000	3.095.600	222.058.000
<b>D) Most important products/services:</b> 1) Coils, bolts, rivets, 2) Metal and polyethylene fibers and yarns			
<b>Number of employees:</b> 291; of which with University degree: 24			

**3) Basic data on enterprise to be privatized: Joint stock enterprise for manufacture and repair of rail vehicles, processing and transporting equipment and steel constructions « BRATSTVO », SUBOTICA**

**Auction sale code: 150304- 068**  
 Total estimated value of the capital sale : 214.156.000 Din or \*3.130.105 EUR  
 That is 69.006 % of the total capital of the enterprise.  
**Deposit for participation in the auction is: 25.699.000 Din or 375.613 EUR**  
**Starting auction price is: 51.398.000 Din**  
**Minimum investment in enterprise to be privatized: 31.080.000 Din.**

**Most important assets of the enterprise:**

**A) Buildings – (m²):**

1. Machine and carpentry section with annex (2110), 2. Hall A (2000), 3. Hall B (2416), 4. Restaurant for workers (1168), 5. Blacksmith's (1149), 6. Dying hall (1880), 7. New management building (1528), 8. Manufacturing hall C (1949), 9. Main hall of blacksmith's building (800), 10. Warehouse number 1 (570), 11. Warehouse number 2 (490)

**B) Equipment:**

1) Apparatus for measuring of voltage (DEBBIE UX), 2) and storage – preparation, 3) Bridge crane, horizontal press (P 6736), 6) Crane monerol 2 ne operator (Panasonic KX – TD 1232), 9) ipment (Pentium II and III)

**C) Land (m²):** Land for development: ( 0 ), Agricultural land: ( 0 )

**Financial information for year:**

Shown in:	2001.		2002.	
	Din	**EURO	Din	**EURO
Total operating revenues	442.425.000	7.435.964	455.297.000	7.543.650
Total operating expenditures	444.030.000	7.462.940	498.788.000	8.264.237

**D) Most important products/services:** 1) Projecting of freight wagons, 2) Production and reconstruction of wagons, 3) Repair of freight wagons, 4) Production of steel constructions, 5) Production of processing equipment  
**Number of employees: 624; of which with University degree:34**

**4) Basic data on enterprise to be privatized: Socially owned enterprise for production of industrial armature, equipment and spare parts « TAMP », SENTA**

**Auction sale code: 150304- 069**  
 Total estimated value of the capital sale : 126.596.000 Din or \*1.850.326 EUR  
 That is 70 % of the total capital of the enterprise.  
**Deposit for participation in the auction is: 12.660.000 Din or 185.033EUR**  
**Starting auction price is: 25.319.000. Din**  
**Minimum investment in enterprise to be privatized: 11.041.000 Din.**

**Most important assets of the enterprise:**

**A) Buildings – (m²):**

1. Manufacture hall «A» (334 ), 2. Manufacture hall «B» (1550), 3. Manufacture hall «C» (6048), 4. Management building with sanitary premises (341), 5. Moulding building (550)

**B) Equipment:**

3) Universal lathe (S 22,25,30), 3) Press for folding of profiles ing machine (VARUS 400), 6) Universal

**C) Land (m²):** Land for development: (0), Agricultural land: (0)

**Financial information for year:**

Shown in:	2001.		2002.	
	Din	**EURO	Din	**EURO
Total operating revenues	52.422.000	881.072	52.912.000	876.680
Total operating expenditures	48.230.000	810.615	65.483.000	1.084.964

**D) Most important products/services:** 1) Manufacture industrial armature, 2) Services  
**Number of employees: 151; of which with University degree:2**

**5) Basic data on enterprise to be privatized: Socially owned agricultural and tourist enterprise « PANONIJA », PANONIJA**

**Auction sale code: 150304-070**

Core activity: Growing of wheat, other seeds and seedlings

Total estimated value of the capital sale : 464.118.000 Din or \*6.783.532 EUR

That is 70 % of the total capital of the enterprise.

**Deposit** for participation in the auction is: 55.694.000 Din or 814.024 EUR

**Starting auction price** is: 111.388.000. Din

**Minimum investment** in enterprise to be privatized: 76.033.000 Din.

**Most important assets of the enterprise:**

**A) Buildings – (m²):**

1. Pig farm «Mecker» (21752), 2. Cattle fodder factory (1842), 3. Machine workshop with accessory buildings (4292), 4. Hotel «Panonija» (847), 5. Hotel «Biser» (1326), 6. Kaster – restaurant (573), 7. Management building (1212)

**B) Equipment:**

(4 pieces) (Massey Ferguson 8160), 3) (4 pieces) (MTZ-82), 5) Equipment for liquid pig

**C) Land (m²):** Land for development: ( 44520 ) – usage right, Agricultural land: (5642272)

**Financial information for year:**

**2001.**

**2002.**

Shown in:	Din	**EURO	Din	**EURO
Total operating revenues	278.017.000	4.672.712	344.957.000	5.715.467
Total operating expenditures	257.249.000	4.323.658	365.896.000	6.062.397

**D) Most important products/services:** 1) Cattle growing, 2) Wheat and industrial plants, 3) Restaurant management and tourism, 4) Cattle fodder, 5) Retail sale  
**Number of employees:** 371; **of which with University degree:** 13