

Company for production of building material Buducnost ad, PREŠEVO

Basic company data

Full legal name :	Company for production of building material Buducnost ad
Identification number :	07179243
Full address :	No. 38 Dimitrija Tucovica Street
Foundation year :	1960
Director :	Дестан Јашари
Contact person :	Фестим Јашари
Number of employees :	50
Phone number :	017/664- 154, 017/664-157
Fax number :	017/664- 154
E-mail address :	
Core operating activity:	2352-Proizvodnja kreča i gipsa

Quality assurance certificate ISO 9001

Company does not own quality assurance certificate ISO 9001.

Ecology

According to applicable regulations, the requirements for environment protection are fulfilled.

Distance from the company (km) to

Distance from	Distance (km)
Belgrade	400
Regional Center	45
Main road	7
Port	400
Railway	5

Capital structure (in %)

Capital structure	% of share in the total capital
Shareholders' fund	0.12
Others	4.38
Register	95.50

Associated legal entities

Share of other legal entities in company's equity				Share of the company in other legal entities' equity			
Company name	Identification number	Form of association	% of share in total capital	Company name	Identification number	Form of association	% of share in total capital
			0.00				0.00

PROPERTIES AND LIABILITIES

Main equipment

	Name	Type and purpose	Estimated state	Year of production	Purchase value (in 000 RSD)	Amortized value (in 000 RSD)	Current value (in 000 RSD)
1	Hydraulic excavator RH 16.5 with hydraulic hammer HM2300	excavating, loading	good	2002	2,782	66	2,716
2	Buldozer Santuo SD32	pushing and ripping	excellent	2009	16,206	386	15,820
3	Articulated dump trucks Komatsu 300-2, 2 pcs	material transportation	excellent	2006	21,167	504	20,663
4	Loading shovel SEMZL60G-E	loading material	very good	2008	7,597	181	7,416
5	Loading shovel ULT 160 CK	loading material	very good	2006	1,306	31	1,275
6	ULT 220R	loading material	good enough	2006	771	18	753
7	Dredge Yonyang JUL80	excavating, loading	good	2008	3,424	82	3,342
8	FAP fuel tank	fuel transportation and supply	good	1991	321	8	313
9	Diesel compressor XA-230J	compressed air production	not good enough		439	11	428
10	Lafet drill Atlaskopko ROC 404	drilling	not good enough	1990	332	8	324
11	Electric fixed compressor EICMA 2120	compressed air production	not good enough	1991	65	2	63
12	Dredge Yonyang JY 630E	excavating, loading	excellent	2009	13,667	0	13,667

Land and buildings

Land

Name od land	Cadastre lot	Building no.	Usage mode and cadastre class	Surface (m²)	Type of land	Type of right	Type of ownership	Share volume	Encumbrance	Encumbrance entry date
L.N. br.777 KO Trnava										
Gornja Rovina	1911		6th class pasture	7,592	agricultural land	ownership	social	1/1		
Gornja Rovina	1912		5th class forest	1,502	forest land	ownership	social	1/1		
Levi Kuci	1913		5th class forest	10824	forest land	ownership	social	1/1		
Levi Kuci	1914		6th class pasture	2,556	agricultural land	ownership	social	1/1		
Gornja Rovina	1915		6th class pasture	1,040	agricultural land	ownership	social	1/1		
Gornja Rovina	1916		5th class forest	9,457	forest land	ownership	social	1/1		
Gornja Rovina	1918		6th class forest	613	forest land	ownership	social	1/1		
Ledina	1919		6th class pasture	2,825	agricultural land	ownership	social	1/1		
Ledina	1920		5th class forest	17,636	forest land	ownership	social	1/1		
Near the spring	2382		5th class forest	698	forest land	ownership	social	1/1		
Gornja Rovina	2384		7th class pasture	1,404.00	agricultural land	ownership	social	1/1		
Gornja Rovina	2385		5th class forest	10,557.00	forest land	ownership	social	1/1		
Gornja Rovina	2386		7th class pasture	10,479.00	agricultural land	ownership	social	1/1		
Gornja Rovina	2387		6th class forest	7,314.00	forest land	ownership	social	1/1		
Gornja Rovina	2388		7th class pasture	2,349.00	agricultural land	ownership	social	1/1		
Ledina	2389		5th class forest	2,663.00	forest land	ownership	social	1/1		
Ledina	2390		5th class forest	3,164.00	forest land	ownership	social	1/1		
Araukos	2391		7th class pasture	1,552.00	agricultural land	ownership	social	1/1		
Araukos	2392		5th class forest	2,367.00	forest land	ownership	social	1/1		
Araukos	2393		7th class pasture	2,545.00	agricultural land	ownership	social	1/1		
Lugiukos	2394		5th class forest	5,756.00	forest land	ownership	social	1/1		
Lugiukos	2395/1		7th class pasture	9,523.00	agricultural land	ownership	social	1/1		
Lugiukos	2396		7th class pasture	2,582.00	agricultural land	ownership	social	1/1		
Gornja Rovina	1910		5th class forest	17,384.00	forest land	ownership	social	1/1		

Buildings

Name of building	Cadastre lot	Building no.	Usage mode and cadastre class	Surface (m²)	Land surface under building (m²)	Type of building	Type of right	Type of ownership	Share volume	Encumbrance	Encumbrance entry date
L.N. br.1097 KO Preševo											
Near the railway	2791/2	1			343.00	construction land outside of urban area	ownership	social	1/1		
Near the railway	2791/2	1			219.00	construction land outside of urban area	ownership	social	1/1		
Near the railway	2791/2	1			277.00	construction land outside of urban area	ownership	social	1/1		
Near the railway	2791/2	1			433.00	construction land outside of urban area	ownership	social	1/1		

Near the railway	2791/2	1			91.00	construction land outside of urban area	ownership	social	1/1		
Near the railway	2791/2	1			30.00	construction land outside of urban area	ownership	social	1/1		
Near the railway	2791/2	1			12.00	construction land outside of urban area	ownership	social	1/1		
Near the railway	2791/2				34,785.00	construction land outside of urban area	ownership	social	1/1		
L.N. br.289 KO Slavujevac											
Rid	2733/1	1			74.00	other land	ownership	social	1/1		
Rid	2733/1	2			48.00	other land	ownership	social	1/1		
Rid	2733/1	3			35.00	other land	ownership	social	1/1		
Rid	2733/1	4			15.00	other land	ownership	social	1/1		
Rid	2733/1	5			10.00	other land	ownership	social	1/1		
Rid	2733/2	1			64.00	other land	ownership	social	1/1		

Liability structure

Creditor	Amount of (in 000 RSD)
Commercial creditors	0
Commercial banks	0
Banks in banktrupcy	0
Development Fund	9,765
Public utility companies	1,661
Local utility companies	0
Other state creditors	0
Liabilities to employees	0
Tax liabilities relating to employees	0
Contributions	0
Other tax liabilities	0
Other liabilities	123,451
TOTAL :	134,877

PRODUCTION AND CAPACITY

Realized production of the main products (in quantity and value)

	Quantity				Value in 000 RSD		
Product/service	Unit	2011	2012	2013	2011	2012	2013

Capacity utilization

				% of utilization		
Machine (Production line)	Unit	Installed capacity	Real capacity	2011	2012	2013

REALIZATION

Movement in sales volume

	Quantity sold				Value in 000 RSD		
Product/service	Unit	2011	2012	2013	2011	2012	2013
TOTAL :					753,929	193,635	252,741

Sales structure

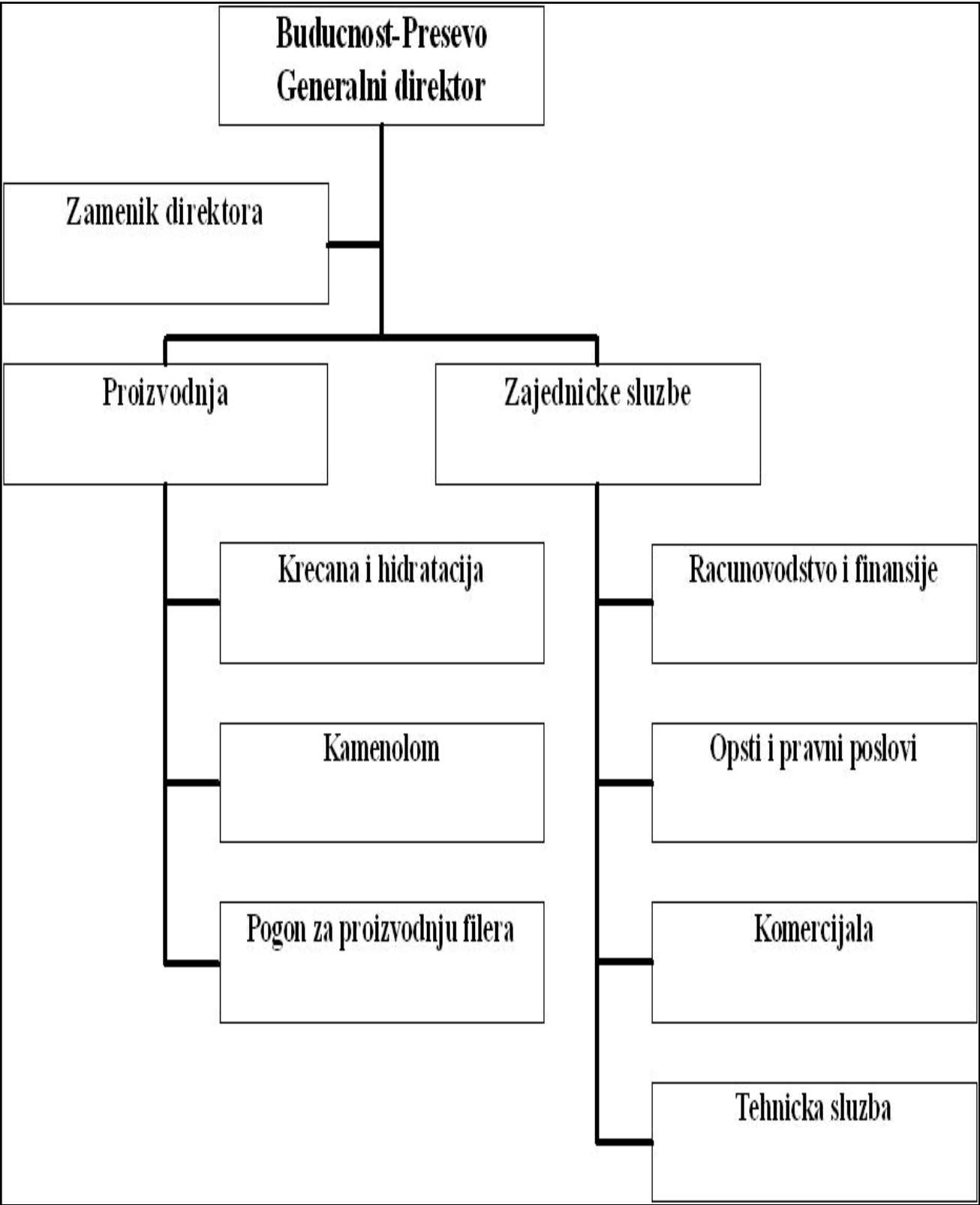
Sales structure in %	2011	2012	2013
Domestic market	100.00	100.00	100.00
Foreign market	0.00	0.00	0.00
TOTAL :	100.00	100.00	100.00

Distribution channels

Distribution channel	% of share
Direct sale	0.00
Wholesale	95.02
Retail	4.98
Intermediaries	0.00

ORGANIZATION, MANAGEMENT AND EMPLOYMENT

Organization scheme



Number of employees

Working	54
Paid leave	1
Unpaid leave	0
Other (sick leave, vacation, etc.)	0
Total number of employees	55

Age structure of employees

Age	-25	25-35	35-40	40-45	45-50	50-55	55+
Number of employees	1	3	3	13	17	7	11

Average salaries (gross and net) in 2011, 2012. and 2013.

Year	Gross	Net
2011	45,399.00	32,593.00
2012	53,474.00	38,380.00
2013	66,702.00	47,881.00

SWOT ANALYSIS

Strengths:	The company is located in southern Serbia near the Corridor 10 (E75), and possesses huge reserves of certified marble limestone and is the only one within 150km area that is engaged in this activity. It has a bearing of igneous rocks (basalt) that is not in use due to obsolete equipment and lack of funds. Also, construction of a new limekiln is one of the priorities in this area since there is a great demand for this product
Opportunities:	Modernization of separation with extraction and production of micronized mineral filler which has applications in chemical and rubber industry, also the construction of a new limekiln would provide products for construction and chemical industry, water softening and supply for the wastewater treatment plants.
Weakness:	Modernization of separation with extraction and production of micronized mineral filler and construction of a new limekiln plant.
Threats:	none if the above is achieved

FINANCIAL INDICATORS

BALANCE SHEET (in RSD 000)

	31.12.2011	31.12.2012	31.12.2013
Cash and cash equivalents	1,304	2,044	3,823
Short-term operating receivables	212,026	229,006	240,972
Receivables from overpaid income tax	0	0	0
Short-term financial investments	12,479	12,479	12,479
Inventories	12,987	5,205	11,180
Non-current assets intended for sale and assets related to discontinued operations	0	0	0
VAT and accrued revenues	1,552	1,823	6,252
Deferred tax assets	0	0	0
Current assets	240,348	250,557	274,706
Subscribed capital unpaid	0	0	0
Goodwill	0	0	0
Intangible assets	10,528	10,708	12,308
Fixed assets	358,384	332,139	495,462
Long-term investments	0	0	0
Non-current assets	368,912	342,847	507,770
Loss above equity	0	0	0
TOTAL ASSETS	609,260	593,404	782,476
Off-balance sheet assets	0	0	0
Suppliers (Accounts payable)	133,627	90,437	72,734
Short-term financial liabilities	4,716	14,845	4,169
Liabilities from VAT and other public revenues	2,581	1,801	64
Liabilities based on assets intended for sale and assets related to suspended operations	0	0	0
Other short-term liabilities and accrued costs	60,649	50,992	52,314
Profit tax liabilities	0	0	0
Total short-term liabilities	201,573	158,075	129,281
Long-term borrowings	0	0	0
Other long-term liabilities	0	5,553	5,596
Total long-term liabilities	0	5,553	5,596
Long-term provisions	0	0	0
Total long-term provisions and liabilities	201,573	163,628	134,877
Initial and other capital	457,979	457,979	457,979
Subscribed capital unpaid	0	0	0
Reserves	1	1	1
Revaluation reserves	0	0	193,015
Unrealized gains based on securities	0	0	0
Unrealized losses based on securities	0	22,089	24,808
Retained earnings	0	0	0
Loss	50,293	50,293	28,204
Treasury shares	0	0	0
Total equity	407,687	429,776	647,599
Deferred tax liabilities	0	0	0
TOTAL EQUITY AND LIABILITIES	609,260	593,404	782,476
Off-balance sheet liabilities	0	0	0

INCOME STATEMENT (in RSD 000)

	2011	2012	2013
Sales revenue	104,531	194,271	254,221
Revenues from the use of own products and services	0	0	0
Increase of value of effects on stock	0	0	3,466
Decrease of value of effects on stock	37	5,691	0
Other operating expenses	837	0	0
OPERATING INCOME	105,331	188,580	257,687
Cost of goods sold	0	0	0
Costs of materials	19,637	44,391	58,105
Wages, salaries and other personal indemnities	42,952	51,493	61,938
Depreciation costs	28,283	28,274	27,444
Other operating expenses	27,211	49,378	71,296
OPERATING EXPENSES	118,083	173,536	218,783
OPERATING PROFIT	0	15,044	38,904
OPERATING LOSS	12,752	0	0
Financial incomes	143	139	656
Financial expenses	1,938	2,123	455
Other incomes	2,517	16,601	9,288
Other expenses	140	7,572	23,585
PROFIT FROM REGULAR BUSINESS OPERATIONS BEFORE TAXATION			
LOSS FROM REGULAR BUSINESS OPERATIONS BEFORE TAXATION	12,170	0	0
NET PROFIT SUSPENDED	0	0	0
NET LOSS SUSPENDED	0	0	0
PROFIT BEFORE TAXATION	0	22,089	24,808
LOSS BEFORE TAXATION	12,170	0	0
Tax expenses for the period	0	0	0
Deferred tax expenses for the period	0	0	0
Deferred tax income for the period	0	0	0
Personal earnings paid to employer	0	0	0
NET PROFIT	0	22,089	24,808
NET LOSS	12,170	0	0
NET INCOME ATTRIBUTABLE TO THE MINORITY SHAREHOLDERS	0	0	0
NET INCOME ATTRIBUTABLE TO THE OWNERS OF THE PARENT LEGAL ENTITY	0	0	0
INCOME PER SHARE			
Basic earnings per share	0	0	0
Decreased (diluted) earnings per share	0	0	0

A) Information contain in this document is based on the data recieved from the company, and as such has not been verified by the Privatization Agency. Accordingly, the Privatization Agency shall have no liability with respect to the accuracy and validity of the information contained herein.

B) Pursuant to the law, enterprises from the Republic of Serbia were obliged as of 2004 to prepare Financial Statements in accordance with the International Standards of Financial Reports (ISFR).

C) For the indicated periods, commercial exchange rate has deviated from the official exchange rate. Commercial exchange rates used for calculating the above stated financial statements were as follows :

Income Statement was calculated by using the median annual exchange rate.
2013: 1EUR=113.1369 RSD; 2012: 1 EUR=113.0415 RSD; 2011: 1 EUR=101.95 RSD.

Balance Sheet was calculated by using the exchange rate valid on 31. december of the indicated year.
2013: 1 EUR=114.6421 RSD; 2012: 1 EUR=113.7183 RSD; 2011: 1 EUR=104.6409 RSD.