

Company for production, trade and services Marketing - eksport ad, LEPOSAVIĆ

Basic company data

Full legal name :	Company for production, trade and services Marketing - eksport ad
Identification number :	09339426
Full address :	MAKENZIJEVA 75
Foundation year :	
Director :	Зоран Рибан
Contact person :	
Number of employees :	19
Phone number :	011/2442782
Fax number :	011/3445871
E-mail address :	meb@eunet.rs
Core operating activity:	4759-Trgovina na malo nameštajem, opremom za osvetljenje i ostalim predmetima za domaćinstvo u specijalizovanim prodavnicama

Quality assurance certificate ISO 9001

Company owns quality assurance certificate ISO 9001.

Ecology

According to applicable regulations, the requirements for environment protection are fulfilled.

Distance from the company (km) to

Distance from	Distance (km)
Belgrade	
Regional Center	
Main road	
Port	
Railway	

Capital structure (in %)

Capital structure	% of share in the total capital
Share capital	100.00

Associated legal entities

Share of other legal entities in company's equity				Share of the companyin other legal entities' equity			
Companyname	Identification number	Form of association	% of share in total capital	Companyname	Identification number	Form of association	% of share in total capital
	09342109		0.00				

PROPERTIES AND LIABILITIES

Land and buildings

Land

Name od land	Cadaastre lot	Building no.	Usage mode and cadaastre class	Surface (m²)	Type of land	Type of right	Type of ownership	Share volume	Encumbrance	Encumbrance entry date
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Buildings

Name of building	Cadaastre lot	Building no.	Usage mode and cadaastre class	Surface (m²)	Land surface under building (m²)	Type of building	Type of right	Type of ownership	Share volume	Encumbrance	Encumbrance entry date
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Liability structure

Creditor	Amount of (in 000 RSD)
Commercial creditors	23,073
Commercial banks	330
Banks in banktrupcy	
Development Fund	
Public utility companies	
Local utility companies	
Other state creditors	
Liabilities to employees	5,178
Tax liabilities relating to employees	2,934
Contributions	8,134
Other tax liabilities	199
Other liabilities	
TOTAL :	39,848

PRODUCTION AND CAPACITY

REALIZATION

Sales structure

Sales structure in %	2011	2012	2013
Domestic market	100.00	100.00	100.00
Foreign market	0.00	0.00	0.00
TOTAL :	100.00	100.00	100.00

Distribution channels

Distribution channel	% of share
Direct sale	
Wholesale	
Retail	100.00
Intermediaries	

ORGANIZATION, MANAGEMENT AND EMPLOYMENT

Number of employees

Working	18
Paid leave	0
Unpaid leave	0
Other (sick leave, vacation, etc.)	0
Total number of employees	18

Age structure of employees

Age	-25	25-35	35-40	40-45	45-50	50-55	55+
Number of employees	18						

Average salaries (gross and net) in 2011, 2012. and 2013.

Year	Gross	Net
2011	22,160.00	16,212.00
2012	24,971.00	18,261.00
2013	21,523.00	15,305.00

SWOT ANALYSYS

Strengths:	
Opportunities:	
Weakness:	
Threats:	

FINANCIAL INDICATORS

BALANCE SHEET (in RSD 000)

	31.12.2011	31.12.2012	31.12.2013
Cash and cash equivalents	2,425	8,851	1,101
Short-term operating receivables	54,218	54,411	56,993
Receivables from overpaid income tax	0	0	0
Short-term financial investments	0	0	0
Inventories	13,922	12,563	10,408
Non-current assets intended for sale and assets related to discontinued operations	0	0	0
VAT and accrued revenues	139	257	257
Deferred tax assets	0	0	0
Current assets	70,704	76,082	68,759
Subscribed capital unpaid	0	0	0
Goodwill	0	0	0
Intangible assets	0	0	0
Fixed assets	203,833	203,826	200,853
Long-term investments	0	0	0
Non-current assets	203,833	203,826	200,853
Loss above equity	0	0	0
TOTAL ASSETS	274,537	279,908	269,612
Off-balance sheet assets	0	0	0
Suppliers (Accounts payable)	34,604	37,596	23,073
Short-term financial liabilities	2,059	0	0
Liabilities from VAT and other public revenues	514	84	188
Liabilities based on assets intended for sale and assets related to suspended operations	0	0	0
Other short-term liabilities and accrued costs	6,706	12,194	16,246
Profit tax liabilities	0	0	11
Total short-term liabilities	43,883	49,874	39,518
Long-term borrowings	190	330	330
Other long-term liabilities	0	0	0
Total long-term liabilities	190	330	330
Long-term provisions	0	0	0
Total long-term provisions and liabilities	44,073	50,204	39,848
Initial and other capital	37,447	37,447	37,447
Subscribed capital unpaid	0	0	0
Reserves	0	0	0
Revaluation reserves	192,675	191,251	191,251
Unrealized gains based on securities	0	0	0
Unrealized losses based on securities	342	1,006	1,066
Retained earnings	0	0	0
Loss	0	0	0
Treasury shares	0	0	0
Total equity	230,464	229,704	229,764
Deferred tax liabilities	0	0	0
TOTAL EQUITY AND LIABILITIES	274,537	279,908	269,612
Off-balance sheet liabilities	0	0	0

INCOME STATEMENT (in RSD 000)

	2011	2012	2013
Sales revenue	27,154	25,774	15,664
Revenues from the use of own products and services	0	0	0
Increase of value of effects on stock	0	0	0
Decrease of value of effects on stock	0	0	0
Other operating expenses	4,350	4,596	67
OPERATING INCOME	31,504	30,370	15,731
Cost of goods sold	18,100	16,922	13,814
Costs of materials	432	386	299
Wages, salaries and other personal indemnities	8,530	8,617	6,850
Depreciation costs	2,070	2,070	2,087
Other operating expenses	2,008	2,405	1,807
OPERATING EXPENSES	31,140	30,400	24,857
OPERATING PROFIT	364	0	0
OPERATING LOSS	0	30	9,126
Financial incomes	2	2	2
Financial expenses	0	0	0
Other incomes	32	117	9,195
Other expenses	200	0	0
PROFIT FROM REGULAR BUSINESS OPERATIONS BEFORE TAXATION			
LOSS FROM REGULAR BUSINESS OPERATIONS BEFORE TAXATION	0	0	0
NET PROFIT SUSPENDED	0	0	0
NET LOSS SUSPENDED	0	0	0
PROFIT BEFORE TAXATION	198	89	71
LOSS BEFORE TAXATION	0	0	0
Tax expenses for the period	0	0	0
Deferred tax expenses for the period	0	0	0
Deferred tax income for the period	0	0	0
Personal earnings paid to employer	0	0	0
NET PROFIT	198	89	71
NET LOSS	0	0	0
NET INCOME ATTRIBUTABLE TO THE MINORITY SHAREHOLDERS	0	0	0
NET INCOME ATTRIBUTABLE TO THE OWNERS OF THE PARENT LEGAL ENTITY	0	0	0
INCOME PER SHARE			
Basic earnings per share	0	0	0
Decreased (diluted) earnings per share	0	0	0

A) Information contain in this document is based on the data recieved from the company, and as such has not been verified by the Privatization Agency. Accordingly, the Privatization Agency shall have no liability with respect to the accuracy and validity of the information contained herein.

B) Pursuant to the law, enterprises from the Republic of Serbia were obliged as of 2004 to prepare Financial Statements in accordance with the International Standards of Financial Reports (ISFR).

C) For the indicated periods, commercial exchange rate has deviated from the official exchange rate. Commercial exchange rates used for calculating the above stated financial statements were as follows :

Income Statement was calculated by using the median annual exchange rate.
2013: 1EUR=113.1369 RSD; 2012: 1 EUR=113.0415 RSD; 2011: 1 EUR=101.95 RSD.

Balance Sheet was calculated by using the exchange rate valid on 31. december of the indicated year.
2013: 1 EUR=114.6421 RSD; 2012: 1 EUR=113.7183 RSD; 2011: 1 EUR=104.6409 RSD.